

NSCA AND ALLIANTGROUP ANNOUNCE EXCLUSIVE PARTNERSHIP

PRESS RELEASE
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HOUSTON - Sept. 1, 2016 - alliantgroup, a leading tax consultancy and the nation's premier provider of government-sponsored tax credits and incentives, is proud to announce its exclusive partnership with the National Systems Contractors Association (NSCA), the leading not-for-profit association representing the commercial electronic systems industry.

As a powerful advocate for the systems integrator industry, which includes integrators as diverse as those working on AV integration, security and control systems, building automation and life safety, custom programming and other forms of integration services, NSCA members are entitled to major federal and state tax incentives related to innovation and the advancement of technology here in the United States. As the association's exclusive partner, alliantgroup's services are designed to specifically help NSCA members claim these valuable tax incentives, providing these companies the means for company-wide reinvestment.

"Our association represents one of the most innovative sectors around. It is our goal to ensure our members are working with top-flight organizations and that they are given access to every competitive advantage to grow their companies," said Chuck Wilson, executive director of NSCA. "alliantgroup is the absolute leader in their field, with services that will provide our members with the capital needed to hire new workers, enhance their

products and services, and expand the overall scope of their operations."

Among the most valuable tax incentives that can potentially be claimed by system integration companies is the Research and Development (R&D) Tax Credit, a tax incentive that brings in an estimated \$10 billion annually to U.S. businesses. The R&D Tax Credit is designed to reward companies for making technical enhancements to their products or processes—or in the case of system integrators, the technical work and experimentation that is done to ensure multiple systems communicate with one another, thereby enhancing the efficiency or security of a facility, the quality of an audio visual experience or other common system integration needs. For their technical work done behind a computer or on the actual floor of a facility, system integration companies can receive substantial financial rewards.

"The R&D Tax Credit was specifically designed for the benefit of companies that design, integrate and implement technical solutions for their clients—basically, companies just like ours," added Wilson. "The credit has been in place and used by hundreds of adjacent industries for years."

By claiming the R&D Tax Credit, in just six months, 22 NSCA members have uncovered more than \$10 million in tax savings. These qualifying companies cover a broad spectrum of system integration services and will allow

these businesses to hire the best and brightest technical talent within the industry.

“NSCA members have only recently become aware of how important this tax credit is,” said Wilson. “Some companies are under the impression that they are already claiming tax incentives to their fullest extent, but just in our short-time working with alliantgroup, I can guarantee this is not the case.”

“I am honored that NSCA has chosen us as an exclusive partner for their organization,” said Dhaval Jadav, alliantgroup CEO. “I look forward to introducing their members to these fantastic credits and incentives and the value we can provide for their members.”

alliantgroup’s mission is one of education and awareness—we exist to help industry organizations, U.S. businesses and the CPA firms that advise them, take full advantage of all federal and state tax credits, incentives and deductions available to them. Our government has legislated these powerful incentive programs to help businesses grow and successfully compete both in the U.S. and abroad. We are proud to have helped over 18,000 businesses claim more than \$4 billion in tax incentives. alliantgroup’s headquarters is in Houston, Texas, with offices across the country including New York, Boston, Chicago, Orange County, Sacramento, Orlando, Indianapolis and Washington, D.C.

For more information on alliantgroup and our tax consulting services, please contact Missy Waites at (713) 350-3394 or email missy.waites@alliantgroup.com.

