



PSA Security Network Announces Exclusive Partnership with alliantgroup

PRESS RELEASE
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Houston, TX [Dec. 6, 2016] alliantgroup, a leading tax consultancy and the nation's premier provider of government-sponsored tax credits and incentives, and PSA Security Network, the world's largest electronic security cooperative, are proud to announce their exclusive partnership.

Owned by the most progressive security integrators in North America, PSA members employ nearly 6,000 security industry professionals and are responsible for more than \$3.5 billion annually in security, fire and life safety installations. As a company designed to empower system integrators and the markets they serve, PSA members are widely entitled to major federal and state tax incentives related to innovation and the advancement of technology here in the United States. As PSA's exclusive partner, alliantgroup's services are designed to specifically help PSA members claim these valuable tax incentives, providing these companies the means for company-wide reinvestment.

"We are proud to partner with alliantgroup to offer their unique services to PSA Security Network's integrator community," said Bill Bozeman, president and CEO of PSA Security Network. *"Our integrators will be able to leverage the deep expertise of alliantgroup to help uncover tax incentives they may not have been aware of previously. There is immense value in that for systems integrators nationwide."*

Among the most valuable tax incentives that can potentially be claimed by system integration companies is the Research and Development (R&D) Tax Credit, a tax incentive that brings in an estimated \$10 billion annually to U.S. businesses. The R&D Tax Credit is designed to reward companies for making technical enhancements to their products or processes—or in the case of system integrators, the technical work and experimentation that is done to ensure multiple systems communicate with one another.

The integration of multiple systems within a facility is traditionally a necessary practice in the development of a broader security system, and as a result of such technical activities, PSA members are often times some of the absolute best candidates for the credit.

"In our experience working with alliantgroup, we have found that many of our members are under-claiming the full value of this incentive designed specifically for the benefit of our industry," said Bozeman.

"I am honored that PSA has chosen us as an exclusive partner for their organization," said Dhaval Jadav, alliantgroup CEO. *"I look forward to introducing their members to these fantastic credits and incentives and the value we can provide for their members."*



alliantgroup's mission is one of education and awareness—we exist to help industry organizations, U.S. businesses and the CPA firms that advise them, take full advantage of all federal and state tax credits, incentives and deductions available to them. Our government has legislated these powerful incentive programs to help businesses grow and successfully compete both in the U.S. and abroad. We are proud to have helped over 20,000 businesses claim more than \$5 billion in tax incentives. alliantgroup's headquarters is in Houston, Texas, with offices across the country including New York, Boston, Chicago, Orange County, Sacramento, Orlando, Indianapolis and Washington, D.C.

For more information on alliantgroup and our tax consulting services, please contact **Missy Waites at (713) 350-3394 or email missy.waites@alliantgroup.com**.